



You are the key to the Code!

Spring 2004

Dear Sam A. Sample,

GM is pleased to announce an exciting new GM Supplier Discount program process that makes it easier than ever for supplier employees to enjoy their exclusive GM discount.

With your assistance, your employees will now have one number to unlock the door to discounts on more vehicle choices than any other automaker. No more waiting for a discount certificate to arrive in the mail. The GM Supplier Discount is easily and quickly accessible through a simplified, self-serve process.

Great vehicles. Simple steps. Here's what your employees have to do:

- 1. Log on to gmsupplierdiscount.com
- 2. Enter your Company Code
- 3. Obtain a Personal Authorization Number
- 4. Take the Personal Authorization Number to the dealer and get the discount.

So let the savings begin – here's your new **Company Code: xxxxxx**.

Get the Code out. The comprehensive materials accompanying this letter, listed on the right, will help you readily communicate this mandatory Company Code to your entire workforce. Then watch the program manage itself!

Please start today to promote your Company Code so your employees can take advantage of their valuable partnership with GM. If you have any questions, please call **1.800.960.3375**, Monday–Saturday, 9 a.m.–5 p.m.

Thank you for all you do to promote this program and share special supplier privileges with your workforce.

Best regards,

Program Headquarters



Get the Details:

- Handy file organizer contains easily accessible program information and display materials and readily stores future updates
- Attractive posters display your Company Code
- Take-One pads make it easy for employees to remember the Code
- Table Toppers help spread the word
- Samples for newsletter articles, emails, and more help to communicate the easy process and savings
- Frequently Asked Questions provide quick reference



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THE WHOLE SHEBANG







Get it now with your Company Code

Remember it. Use it. Vehicle savings and more!

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Adhere the Take-One pad on this spot

gmsupplierdiscount.com

THE WHOLE SHEBANG



1.800.960.3375 ©2004 GM Corp. Buckle up, America! 2004 Cadillac[®] CTS[®]



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GETTHE MORKS

Nice and

GM

1.800.960.3375

2004 Chevy™ Silverado®

UTRACEDY



Get it now with your Company Code

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GETTHE MORKS

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2004 Chevy™ Malibu®



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